

Attention, the **semester is divided into 2 parts** (Part 1/Part 2) of 6 weeks.
Each course is usually **5-hour lecture per week & attendance is mandatory**.
We **recommend to take 3 courses by part**; there is a maximum of 4 courses for one part.
At the end of the page, we **propose several selections of courses** that are compatible in terms of timetable.

Fall Semester - PART 1 (September 14th to November 10th, 2018)

Click on the course code to get the course description, schedule and prerequisites (refer to "Prerequisites" or "Other information" sections). Students are responsible to check that they comply with the prerequisites.

Courses taught in English

Course Code	Course Title	Comments	ECTS Credits	Programme**
LLSMF2015	Corporate Strategy in the Knowledge Society (Names from A to K)	You are free to choose the course whatever your family name is.	5	MBI
LLSMF2018	Technological and Quantitative Project (incl. Project Management)	Given all through the semester (Part 1 + Part 2)	10	MBI
LLSMF2025	Corporate Strategy in the Knowledge Society (Names L-Z)	You are free to choose the course whatever your family name is.	5	MBI
LLSMS2090	Risk Management, Internal Control and Auditing		5	MBI/MM
LLSMS2098	Corporate Social Responsibility (Names from A to E)	You are free to choose the course whatever your family name is.	4	MBI/MM
LLSMS2099	Corporate Social Responsibility (Names from F to N)	You are free to choose the course whatever your family name is.	4	MBI/MM
LLSMS2100	Corporate Finance (Names from A to K)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2102	Advanced Strategic Marketing (Names from A to K)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2103	International Strategic Management (Names from A to K)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2120	Corporate Finance (Names from L to Z)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2122	Advanced Strategic Marketing (Names from L to Z)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2123	International Strategic Management (Names L-Z)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2220A	Seminar on Current Managerial Issues	Given all through the semester (Part 1 + Part 2)	3	MBI
LLSMS2398	Corporate Social Responsibility (Names from O to Z)	You are free to choose the course whatever your family name is.	4	MBI/MM
LLSMX2001	Regenerative Economy		5	MBI

Courses taught in French (B2 French level recommended)

Course Code	Course Title	Comments	ECTS Credits	Programme**
LLSMF2009	Taxation (in French)		5	MBI/MM

FOR YOUR CONVENIENCE, WE PROPOSE THE FOLLOWING TRACKS OF PART 1 COURSES

To check the schedule in its dedicated web application, click on "Check schedule" and navigate it by week using bottom tabs.

Track #	List of courses codes in the track	Same track with a different schedule
Track 1	LLSMF2015,LLSMS2122,LLSMS2098 * Check schedule	
Track 2	LLSMF2015,LLSMS2122,LLSMS2220A Check schedule	
Track 3	LLSMF2015,LLSMX2001,LLSMS2098 * Check schedule	
Track 4	LLSMF2025,LLSMS2090,LLSMS2122 Check schedule	
Track 5	LLSMF2025,LLSMS2090,LLSMX2001 Check schedule	
Track 6	LLSMF2025,LLSMS2090,LLSMS2100 Check schedule	
Track 7	LLSMF2025,LLSMS2090,LLSMS2102 Check schedule	
Track 8	LLSMF2025,LLSMS2090,LLSMS2120 Check schedule	
Track 9	LLSMF2025,LLSMS2090,LLSMS2098 * Check schedule	
Track 10	LLSMF2025,LLSMS2090,LLSMS2220A Check schedule	
Track 11	LLSMF2025,LLSMS2098,LLSMS2100 * Check schedule	
Track 12	LLSMF2025,LLSMS2098,LLSMS2102 * Check schedule	
Track 13	LLSMF2025,LLSMS2098,LLSMS2120 * Check schedule	
Track 14	LLSMF2025,LLSMS2098,LLSMX2001 * Check schedule	
Track 15	LLSMF2025,LLSMS2098,LLSMS2220A * Check schedule	
Track 16	LLSMF2025,LLSMS2220A,LLSMS2100 Check schedule	LLSMF2025,LLSMS2220A,LLSMS2120 Check schedule
Track 17	LLSMF2025,LLSMS2220A,LLSMS2102 Check schedule	
Track 18	LLSMF2025,LLSMS2220A,LLSMX2001 Check schedule	
Track 19	LLSMF2025,LLSMS2100,LLSMS2122 Check schedule	LLSMF2025,LLSMS2120,LLSMS2122 Check schedule
Track 20	LLSMF2025,LLSMS2100,LLSMX2001 Check schedule	LLSMF2025,LLSMS2120,LLSMX2001 Check schedule
Track 21	LLSMF2025,LLSMS2102,LLSMX2001 Check schedule	



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LSM Courses for Exchange Students

FALL SEMESTER



Track 22	LLSMS2098,LLSMS2100,LLSMS2102 *	Check schedule		
Track 23	LLSMS2098,LLSMS2100,LLSMS2122 *	Check schedule	LLSMS2098,LLSMS2120,LLSMS2122 *	Check schedule
Track 24	LLSMS2098,LLSMS2100,LLSMS2398 *	Check schedule	LLSMS2098,LLSMS2120,LLSMS2398 *	Check schedule
Track 25	LLSMS2098,LLSMS2100,LLSMX2001 *	Check schedule	LLSMS2098,LLSMS2120,LLSMX2001 *	Check schedule
Track 26	LLSMS2098,LLSMS2102,LLSMX2001 *	Check schedule		
Track 27	LLSMS2098,LLSMS2122,LLSM2100 *	Check schedule		
Track 28	LLSMS2098,LLSMS2122,LLSM2120 *	Check schedule		
Track 29	LLSMS2100,LLSMS2122,LLSMS2103 **	Check schedule	LLSMS2120,LLSMS2122,LLSMS2103 **	Check schedule
Track 30	LLSMS2100,LLSMS2398,LLSMX2001	Check schedule	LLSMS2120,LLSMS2398,LLSMX2001	Check schedule
Track 31	LLSMS2100,LLSMS2398,LLSMS2220A	Check schedule	LLSMS2120,LLSMS2398,LLSMS2220A	Check schedule
Track 32	LLSMS2100,LLSMS2103,LLSMX2001 **	Check schedule	LLSMS2120,LLSMS2103,LLSMX2001 **	Check schedule
Track 33	LLSMS2100,LLSMS2220A,LLSMX2001	Check schedule	LLSMS2120,LLSMS2220A,LLSMX2001	Check schedule
Track 34	LLSMS2100,LLSMS2220A,LLSMS2122	Check schedule	LLSMS2120,LLSMS2220A,LLSMS2122	Check schedule
Track 35	LLSMS2102,LLSMS2220A,LLSMX2001	Check schedule		
Track 36	LLSMS2122,LLSMS2220A,LLSMS2398	Check schedule		
Track 37	LLSMS2220A,LLSMS2398,LLSMX2001	Check schedule		

* Schedules are the same if you choose course LLSMS2098 or LLSMS2099

** Schedules are the same if you choose course LLSMS2103 or LLSMS2123

Fall Semester - PART 2 (November 12th to December 22nd, 2018)

Click on the course code to the course description, schedule and prerequisites (refer to "Prerequisites" or "Other information" sections). Students are responsible to check that

Courses taught in English

Course Code	Course Title	Comments	ECTS Credits	Programme**
LLSMS2000	Marketing Research		5	MBI/MM
LLSMS2002	International Marketing		5	MBI/MM
LLSMS2007	New Business Models and E-commerce		5	MBI/MM
LLSMS2013	Investments	Only Master level students with strong quantitative background	5	MBI
LLSMS2014	Entrepreneurial finance		5	MBI/MM
LLSMS2017	IAS/FRS		5	MM
LLSMS2018	European Corporate Governance		5	MM
LLSMS2021	Managing Brand Equity		5	MM
LLSMS2027	Financial Innovation		5	MBI/MM
LLSMS2030	Supply Chain Management		5	MBI
LLSMS2031	Tools for Supply Chain Management decisions		5	MBI
LLSMS2035	Supply Chain Coordination and Sourcing		5	MBI
LLSMS2036	Supply Chain Procurement		5	MBI/MM
LLSMS2037	Sourcing Strategy		5	MBI/MM
LLSMS2038	Procurement Organisation and Scope		5	MBI/MM
LLSMS2040	Innovation Management	Must be taken with LLSMS2042	5	MBI
LLSMS2041	Economics of Innovation		5	MBI
LLSMS2042	Developing Innovative Ventures	Must be taken with LLSMS2040	5	MBI
LLSMS2054	International Finance		5	MBI/MM
LLSMS2060	European Economic Policy		5	MM
LLSMS2064	European Public Affairs		5	MM
LLSMS2108	International Financial Management		5	MBI/MM
LLSMS2111	International Business		5	MBI/MM
LLSMS2223	Principles of banking and finance		5	MBI/MM
LLSMS2224	Forecasting		5	MBI
LLSMS2225	Derivatives pricing		5	MBI
LLSMS2281	Sustainable Management and Value Chains		5	MBI/MM
LLSMS2282	Finance and Responsible Investment Practices		5	MBI/MM
MLSMM2122	Equity valuation	Course is given in the city of Mons *	5	MBI/MM
MLSMM2133	Product and Innovation	Course is given in the city of Mons *	5	MBI/MM
MLSMM2151	Data Mining	Course is given in the city of Mons *	5	MBI
MLSMM2153	Web Mining	Course is given in the city of Mons *	5	MBI
MLSMM2252	Supply Chain Management	Course is given in the city of Mons *	5	MBI/MM

* Possibility to get travel expenses reimbursement as from 3 courses registered for that campus

** MBI = Master in Business Engineering / MM = Master in Management



Courses taught in French (B2 French level recommended)

Course Code	Course Title	Comments	ECTS Credits	Programme**
LLSMF2007	Change Management (in French)		5	MBI
LLSMS2001	Comportement du consommateur		5	MM
LLSMS2024	Analyzing, predicting and optimizing consumers's reactions (in French)		5	MM
LLSMS2070	Organizational Diagnostic (in French)		5	MM
LLSMS2072	Clinical Sociology of work (in French)		5	MM
MCOMU2202	Communication Marketing	Course is given in the city of Mons *	5	MM
MCOMU2203	Processus de création publicitaire	Course is given in the city of Mons *	5	MM
MCOMU2204	Methodology of the marketing communication	Course is given in the city of Mons *	5	MM
MHELH2262	Entrepreneuriat technologique	Course is given in the city of Mons *	5	MBI/MM
MLSMM2121	Derivative Securities	Course is given in the city of Mons *	5	MBI/MM
MLSMM2123	Fixed Income Analysis	Course is given in the city of Mons *	5	MBI/MM
MLSMM2131	Distribution	Course is given in the city of Mons *	5	MBI/MM
MLSMM2132	Price Management	Course is given in the city of Mons *	5	MBI/MM
MLSMM2140	Déontologie et exigences légales du contrôle	Course is given in the city of Mons *	6	MM
MLSMM2141	Contrôle interne et MMion des risques	Course is given in the city of Mons *	5	MM
MLSMM2142	Droit comptable	Course is given in the city of Mons *	5	MM
MLSMM2143	Règles d'évaluation	Course is given in the city of Mons *	5	MM
MLSMM2152	Nouvelles technologies et pratiques émergentes	Course is given in the city of Mons *	5	MBI
MLSMM2247	Audit et compétences professionnelles	Course is given in the city of Mons *	6	MM
MLSMM2248	Droit de l'entreprise en difficulté	Course is given in the city of Mons *	4	MM
MLSMM2249	Normes d'audit internationales	Course is given in the city of Mons *	5	MM
MLSMM2251	Modélisation des systèmes de transport	Course is given in the city of Mons *	5	MBI/MM
MLSMM2253	Transport et mobilité	Course is given in the city of Mons *	5	MBI/MM
MLSMM2261	Entrepreneuriat collectif	Course is given in the city of Mons *	5	MBI/MM
MLSMM2263	Savoir entreprendre	Course is given in the city of Mons *	5	MBI/MM

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FOR YOUR CONVENIENCE, WE PROPOSE THE FOLLOWING TRACKS OF PART 2 COURSES OFFERING SPECIFIC LSM FOCUS.

To check the schedule in its dedicated web application, click on "Check schedule" and navigate it by week using bottom tabs.

Track #	Track focus	List of courses codes in the track	
Track 1	Financial Engineering focus	LLSMS2224,LLSMS2225,LLSMS2013	Check schedule
Track 2	Coporate Finance focus	LLSMS2014,LLSMS2017,LLSMS2108	Check schedule
Track 3	International Finance focus	LLSMS2223,LLSMS2054,LLSMS2027	Check schedule
Track 4	Innovation Management focus	LLSMS2040,LLSMS2041,LLSMS2042	Check schedule
Track 5	International Business	LLSMS2014,LLSMS2108,LLSMS2002	Check schedule
Track 6	European Business focus	LLSMS2018,LLSMS2060,LLSMS2064	Check schedule
Track 7	Supply Chain Management focus	LLSMS2030,LLSMS2031,LLSMS2035	Check schedule
Track 8	Corporate Sustainable Management focus	LLSMS2281,LLSMS2282	Check schedule
Track 9	Consumer Insights focus	LLSMS2001,LLSMS2021,LLSMS2024	Check schedule
Track 10	Marketing Strategy for Connected Brands focus	LLSMS2000,LLSMS2002,LLSMS2007	Check schedule
Track 11	Management humain et intervention dans les organisations focus (given in French)	LLSMS2070,LLSMS2072,LLSMF2007	Check schedule

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At the end of the page, we propose several selections of courses that are compatible in terms of timetable.

Spring Semester - PART 1 (February 4th to March 23rd, 2019)

Click on the course code to get the course description, schedule and prerequisites (refer to "Prerequisites" or "Other information" sections). Students are responsible to check that they comply with the prerequisites.

Courses taught in English

Course Code	Course Title	Comments	ECTS Credits	Programme**
LLSMF2013	Data Analytics applied in Business (Names from A to K)	You are free to choose the course whatever your family name is.	5	MBI
LLSMF2014	Data Analytics applied in Business (Names from L to Z)	You are free to choose the course whatever your family name is.	5	MBI
LLSMF2016	Performance Management (Names from A to K)	You are free to choose the course whatever your family name is.	5	MBI
LLSMF2026	Performance Management (Names from L to Z)	You are free to choose the course whatever your family name is.	5	MBI
LLSMS2101	Management Accounting (Names from A to K)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2121	Management Accounting (Names from L to Z)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2104	Advanced Human Resource and Organisation Management (Names from A to K)	You are free to choose the course whatever your family name is.	5	MM
LLSMS2124	Advanced Human Resource and Organisation Management (Names from L to Z)	You are free to choose the course whatever your family name is.	5	MM

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Track #	List of courses codes in the track	Same track with a different schedule
Track 1	LLSMF2013, LLSMF2016, LLSMS2121 Check schedule	LLSMF2013, LLSMF2016, LLSMS2101 Check schedule
Track 2	LLSMF2014, LLSMF2016, LLSMS2121 Check schedule	
Track 3	LLSMF2013, LLSMF2026, LLSMS2101, LLSMS2124 Check schedule	
Track 4	LLSMF2014, LLSMF2016, LLSMS2101, LLSMS2104 Check schedule	
Track 5	LLSMF2016, LLSMS2121, LLSMS2124 Check schedule	LLSMF2016, LLSMS2101, LLSMS2124 Check schedule
Track 6	LLSMF2014, LLSMS2121, LLSMS2124 Check schedule	LLSMF2014, LLSMS2101, LLSMS2124 Check schedule
Track 7	LLSMF2014, LLSMF2026, LLSMS2101, LLSMS2104 Check schedule	LLSMF2014, LLSMF2026, LLSMS2101, LLSMS2124 Check schedule
Track 8	LLSMF2014, LLSMF2026, LLSMS2121, LLSMS2124 Check schedule	

Spring Semester - PART 2 (March 25th to May 18th, 2019)

Click on the course code to get the course description, schedule and prerequisites (refer to "Prerequisites" or "Other information" sections). Students are responsible to check that they comply with the prerequisites.

Courses taught in English

Course Code	Course Title	Comments	ECTS Credits	Programme**
LCPME2005	Social and Sustainable Entrepreneurship		5	MBI/MM
LLSMF2011	Knowledge Management	Must be taken with LLSMS2043	5	MBI
LLSMS2003	Brand Management		5	MBI/MM
LLSMS2004	Big Data / Data Mining Applied to Marketing		5	MBI/MM
LLSMS2006	On-line and Off-line Communication Strategies	Must be taken with LLSMS2003, LLSMS2004	5	MBI/MM
LLSMS2009	Risk Management of Financial Institutions		5	MM
LLSMS2012	Macro Finance	Having strong quantitative background is essential	5	MBI
LLSMS2022	Customer Relationship Marketing	Must be taken with LLSMS2024	5	MM
LLSMS2023	Ethical and Sustainable Consumption		5	MM
LLSMS2029	International Finance Management		5	MBI/MM
LLSMS2032	Advanced Operations Management : Models and Applications		5	MBI
LLSMS2033	International Supply Chain Management		5	MBI
LLSMS2034	Supply Chain Planning		5	MBI



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LSM Courses for Exchange Students

SPRING SEMESTER



LLSMS2043	Innovation Policy and Ecosystems	Must be taken with LLSMF2011 Only accessible to student already at LSM in the first semester and who followed LLSMS2040 & LLSMS2042	5	MBI
LLSMS2061	Corporate Strategy in Europe	Having strategic management background is essential	5	MM
LLSMS2062	Management of European Companies (Business Cases)		5	MM
LLSMS2063	Industrial Relations in Europe		5	MBI/MM
LLSMS2065	Cross Cultural Competences and Management		5	MBI/MM
LLSMS2080	International Entrepreneurship		5	MBI/MM
LLSMS2081	Strategic Management of Start ups		5	MBI/MM
LLSMS2110	Advanced corporate finance		5	MM
LLSMS2118	Project evaluation	Must be taken with LLSMS2009, LLSMS2110	5	MM
LLSMS2128	Central banking, financial regulation, supervision	Must be taken with LLSMS2009, LLSMS2110	5	MBI/MM
LLSMS2138	Big data in finance		5	MBI
LLSMS2140	International corporate finance		5	MBI/MM
LLSMS2226	Credit and interest rate risk		5	MBI
LLSMS2283	Sustainable Human Resource Management and Leadership		5	MBI/MM
LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy		5	MBI/MM
LLSMS2374	Economics of the Internet		5	MBI
MLSMM2154	Machine Learning	Course is given in the city of Mons *	5	MBI
MLSMM2155	Quantitative Decision Making	Course is given in the city of Mons *	5	MBI

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Courses taught in French (B2 French level recommended)

Course Code	Course Title	Comments	ECTS Credits	Programme**
LLSMS2005	Surveying consumers to drive successful marketing (in French)		5	MM
LLSMS2071	Organizational Behaviour (in French)		5	MM
LLSMS2073	Human Resources Strategic Management (in French)		5	MM
LLSMS2074	Contemporary Issues in Human Resources (in French)		5	MM
MLSMM2124	Behavioural Finance	Course is given in the city of Mons *	5	MBI/MM
MLSMM2125	Portfolio Management	Course is given in the city of Mons *	5	MBI/MM
MLSMM2126	Risk Management and Financial Institutions	Course is given in the city of Mons *	5	MBI/MM
MLSMM2134	E-comportement du consommateur	Course is given in the city of Mons *	5	MBI/MM
MLSMM2135	Méthodes et modèles en marketing	Course is given in the city of Mons *	5	MBI/MM
MLSMM2136	Tendances en Digital Marketing	Course is given in the city of Mons *	5	MBI/MM
MLSMM2144	Droit des sociétés approfondi et gouvernance d'entreprise	Course is given in the city of Mons *	5	MM
MLSMM2145	IAS et IFRS	Course is given in the city of Mons *	5	MM
MLSMM2146	Normes comptables internationales de consolidation	Course is given in the city of Mons *	5	MM
MLSMM2156	Systèmes de recommandation	Course is given in the city of Mons *	5	MBI

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To check the schedule in its dedicated web application, click on "Check schedule" and navigate it by week using bottom tabs.

Track #	Track focus	List of courses codes in the track	
Track 1	Financial Engineering focus	LLSMS2012,LLSMS2013,LLSMS2226	Check schedule
Track 2	Quantitative Corporate Finance focus	LLSMS2027,LLSMS2029,LLSMS2140	Check schedule
Track 3	Managerial Corporate Finance focus	LLSMS2009,LLSMS2110,LLSMS2118	Check schedule
Track 4	International Business	LLSMS2063,LLSMS2065,LLSMS2111	Check schedule
Track 5	European Business focus	LLSMS2061,LLSMS2062,LLSMS2063	Check schedule
Track 6	Supply Chain Management focus	LLSMS2032,LLSMS2033,LLSMS2034	Check schedule
Track 7	Corporate Sustainable Management focus	LLSMS2283,LLSMS2284,LCPME2005	Check schedule
Track 8	Consumer Insights focus	LLSMS2022,LLSMS2023,LLSMS2024	Check schedule
Track 9	Marketing Strategy for Connected Brands focus	LLSMS2003,LLSMS2004,LLSMS2006	Check schedule
Track 10	Management humain et intervention dans les organisations focus (given in French)	LLSMS2071,LLSMS2073,LLSMS2074	Check schedule