Founded in 1897, Zhejiang University (ZJU) is a member of China's prestigious C9 league, with 37 Colleges and Schools and 62,122 students (7,131 international students).

School of Management at Zhejiang University (ZJU-SOM) is one of business schools worldwide to be triple-accredited by AMBA, EQUIS and AACSB. Located in the most entrepreneurial region of China — Hangzhou, we pride ourselves on a culture of innovation and entrepreneurship.

**Rankings**

Zhejiang University
# 53 QS World University Rankings 2021
# 16 US News Global Universities in Asia 2021
# 3 Best Chinese Universities by ARWU 2020

School of Management
# 50-100 THE Business & Economics Ranking 2021
# 101-150 QS Business & Management Ranking 2021

**Websites**

Zhejiang University
http://www.zju.edu.cn/english/
School of Management
http://en.som.zju.edu.cn/
International College
http://iczu.zju.edu.cn/english/

**Language of Instruction**

Chinese / English
Nomination Deadline

Nomination link will be sent to home university coordinator via email. Please nominate via link before
• April 15 for Fall Winter semester (Sep. – Jan.) • October 15 for Spring Summer semester (Feb. – Jul.)

Application Procedure

Requirement
• Applicants need to be non-Chinese citizens
• Good academic standing: undergraduate students shall have a minimum GPA of 3.0 (on a 4.0 scale)
• Proficient in English—both written and verbal
• Language requirement for Chinese-taught courses: grade 5 in the old HSK or score 210 in new HSK grade 4 or above
• Exchange students need to take at least one course during exchange

Application Deadline
• May 1 for Fall Winter semester (Sep. - Jan.)
• November 1 for Spring Summer semester (Feb. - Jul.)

Application Material (all in English)
Materials listed below should be put in one PDF per student and sent to:
Ms. HUANG Yuting (Undergraduate, MSc & QTEM exchange) ythuang@zju.edu.cn
Ms. CAO Siyuan (MBA exchange) sycao@zju.edu.cn
All materials should be in English.
① Photocopy of passport valid at least six months into the future upon completion of exchange
② Application Form signed by applicant and approved by home university coordinator
③ Submit online Application for Admission to Zhejiang University via http://isinfosys.zju.edu.cn/recruit/login.shtml, print and sign it
   (when selecting the preference for your study plan at ZJU, choose School of Management)
④ Transcript of the most recent one academic year
⑤ Physical Examination Form

Admission Package
Admission Notice and JW202 Form will be sent to the home university coordinators at
• early July for Fall Winter semester
• early January for Spring Summer semester
After receiving the Admission package, you can book your flight and apply for visa X2 for one semester, visa X1 for one year.
Zhejiang University follows credit unit system (c.u.). 1 credit at ZJU consists 16 teaching hours of lecture; 1 teaching hour is 45 minutes. Hours spent on homework and readings are not included.

Course Registration for exchange students takes place during registration and orientation week.

Course Syllabus
Undergraduate http://en.som.zju.edu.cn/programs/undergraduate.aspx
Graduate http://en.som.zju.edu.cn/programs/baigtam.aspx

Course Load
Zhejiang University follows credit unit system (c.u.).

<table>
<thead>
<tr>
<th>Definition</th>
<th>ECTS Grades</th>
<th>French Marks</th>
<th>British Marks</th>
<th>British Grades</th>
<th>German Marks</th>
<th>North American Grades</th>
<th>Chinese Grades</th>
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<tbody>
<tr>
<td>Excellent</td>
<td>A</td>
<td>≥ 15 to 20</td>
<td>≥ 75 to 100</td>
<td>A+</td>
<td>1.0 - 1.3</td>
<td>A</td>
<td>90 - 100</td>
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<tr>
<td>Very Good</td>
<td>B</td>
<td>≥ 14 to 14</td>
<td>70 to 74</td>
<td>A</td>
<td>1.7 - 2.3</td>
<td>A-</td>
<td>80 - 89</td>
</tr>
<tr>
<td>Good</td>
<td>C</td>
<td>≥ 12 to 14</td>
<td>66 to 69</td>
<td>B+</td>
<td>2.7 - 3.3</td>
<td>B+</td>
<td>70 - 79</td>
</tr>
<tr>
<td>Satisfactory</td>
<td>D</td>
<td>≥ 11 to 12</td>
<td>60 to 65</td>
<td>B</td>
<td>3.7</td>
<td>B</td>
<td>65 - 69</td>
</tr>
<tr>
<td>Sufficient</td>
<td>E</td>
<td>≥ 10 to 11</td>
<td>50 to 59</td>
<td>C</td>
<td>4.0</td>
<td>B-</td>
<td>60 - 64</td>
</tr>
<tr>
<td>Fail</td>
<td>Fx</td>
<td>≥ 8 to 10</td>
<td>40 to 49</td>
<td>C</td>
<td>4.3</td>
<td>C</td>
<td>50 - 59</td>
</tr>
<tr>
<td>Fail</td>
<td>F</td>
<td>≤ 8</td>
<td>0 to 39</td>
<td>F</td>
<td>4.7 - 5</td>
<td>Fail</td>
<td>≤50</td>
</tr>
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</table>

Transcript will be sent to the coordinator via email at the beginning of subsequent semester once the scores are released. Hard copies by express/courier are available upon request.
## Accommodation & Insurance

### On Campus

ZJU offers on-campus housing for each exchange student with a monthly rate of around 1500 RMB per person. For detailed information, please refer to [http://iczu.zju.edu.cn/english/redir.php?catalog_id=22249](http://iczu.zju.edu.cn/english/redir.php?catalog_id=22249)

### Off Campus

Exchange students living off campus must submit Application Form to the International College and get approval. After signing contract with the owner/agent, you need to go to the local police station for a residence registration. Please remember to have your new address recorded at the International College within 24 hours after signing the contract.

### Insurance

Exchange students shall purchase overseas insurance at home country before leaving for China.

## Exchange Ambassador

ZJU-SOM provides a Chinese student ambassador for every incoming exchange student. The ambassador will assist the exchange student in all regards of studying and living in Hangzhou.

## Contacts

### Ms. HUANG Yuting - Undergraduate, MSc & QTEM exchange

International Cooperation and Accreditation Office, ZJU-SOM  
Email: ythuang@zju.edu.cn  
Tel: +86-571-88208867  
Add: B605, School of Management Zhejiang University  
866 Yuhangtang Road, Hangzhou 310058, China

### Ms. CAO Siyuan - MBA exchange

MBA Program Office, ZJU-SOM  
Email: sycao@zju.edu.cn  
Tel: +86-571-88206810  
Add: B720, School of Management Zhejiang University  
866 Yuhangtang Road, Hangzhou 310058, China