

Tsahi Versano

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ACADEMIC POSITION

Oct 2013 - Tel Aviv University, Coller School of Management
Lecturer

2011 - 2013 Yale University, School of Management
Assistant Professor of Accounting

EDUCATION

Ph.D. Accounting, UCLA Anderson School of Management, 2011

M.B.A. Tel Aviv University, 2004
Magna Cum Laude; Dean's List; ranked 1st out of 65 students

B.B. Accounting, The College of Management, 1995
Magna Cum Laude; Dean's List; ranked 1st out of 181 students

RESEARCH

Area of interests

- Financial reporting and disclosure
- Incentives and contracting

Publications

- Versano, T. and B. Trueman, 2017, "Expectations management," *The Accounting Review*, Vol. 92 (5), Pages 227-246
- Einhorn, E., N. Langberg, and T. Versano, 2018, "Cross-firm earnings management," *Journal of Accounting Research*, Vol. 56(3), Pages 883-911
- Versano, T., "Enforcement of optimal disclosure rules in the presence of moral hazard," (previously titled "Corporate governance and disclosure,") *European Accounting Review*, forthcoming

Working papers

- “Silence can be golden: On the value of allowing managers to keep silent when information is soft” (under review)
- “On the limitation of contractual arrangements to induce managerial disclosure of stewardship information” (temporary title)
- “Conditional and unconditional disclosure regulations”
- “The impact of analyst industry expertise on market prices” with Brett Trueman
- “Moral hazard in the presence of randomly received public and private signals”

Work-in-progress

- “Earnings management as a signaling device” with Eti Einhorn
- “The curtailing role of information disclosure” with Eti Einhorn and Elyashiv Wiedman
- “Risk aversion and disclosure policy” With Eti Einhorn and Gil Aharoni
- “Discretionary disclosure with risk averse owners”
- “Optimal organizational design for eliciting subjective evaluations of co-workers”

TEACHING EXPERIENCE

Tel Aviv University, Undergraduate studies

- Financial Accounting Seminar (2014-present; three teaching awards; Dean acknowledgment for mean course evaluations of at least 6 out of 7 for most years)

Yale University, School of Management, MBA and Executive MBA programs

- Managerial Controls (2011-2013)

UCLA Anderson School of Management, MBA program

- Corporate Financial Reporting (Teaching assistant for Prof. Trueman, 2007-2011)

The College of Management, Undergraduate studies

- Fundamentals of Financial Accounting A (Instructor, 2003-2006)
- Fundamentals of Financial Accounting B (Instructor 2004-2006, Teaching assistant 1998-2003)
- Accounting of Consolidated Financial Statements (Teaching assistant, 2001-2006)
- Financial Statement Analysis (Instructor, 2002)

Tel Aviv University, MBA program

- Investment Theory and Securities Analysis (Teaching assistant, 2004-2006)
- Fundamentals of Finance (Teaching assistant, 2004-2006)

RESEARCH GRANTS

- Israel Science Foundation (ISF), 2019-2021
- Israel Science Foundation (ISF), 2017-2018 (joint with Eti Einhorn)
- Jeremy Collier Foundation, 2017 (joint with Eti Einhorn)

AWARDS AND HONORS

- Tel Aviv University, Collier School of Management, Award for Teaching excellence (2014, 2018, 2019)
- Deloitte Foundation Doctoral Fellowship (2009) (awarded to top 10 outstanding accounting Ph.D. candidates)
- AAA/Deloitte/J. Michael Cook Doctoral Consortium Fellow (2009)
- UCLA Anderson School of Management Fellowship (2007-2011)
- Merit Award for Excellent Academic Achievements, Tel Aviv University (2004)
- Department Chairman Award for Final Research Project, The College of Management, Israel (1995)
- Merit Awards for Excellent Academic Achievements. The College of Management (1992, 1993)

INVITED PRESENTATIONS

- University of Graz, October 2019
- University of Zurich, October 2019
- Eleventh Accounting Research Conference (hosted by the University of Zurich), June 2019
- UCLA Spring Accounting Conference, March 2019
- HEC Paris, February 2019
- University of Cyprus, February 2019

- American Accounting Association, Annual Meeting, Management Accounting Section, August 2018
- American Accounting Association, Annual Meeting, Financial Accounting and Reporting Section, August 2018
- European Institute for Advanced Studies in Management, Workshop on Accounting and Economics, June 2018
- Tel Aviv International Conference in Accounting, June 2018
- Tel Aviv University, May 2018
- American Accounting Association, Annual Meeting, Financial Accounting and Reporting Section, August 2016
- Tel Aviv International Conference in Accounting, June 2015
- European Accounting Association, Annual Congress, May 2015
- University of Chicago, May 2013
- Baruch College CUNY, May 2013
- Hebrew University, December 2012
- Tel Aviv International Conference in Accounting, June 2012
- Yale Accounting Summer Camp, June 2012
- Tel Aviv University, April 2011
- Columbia University, February 2011
- Carnegie Mellon University, February 2011
- Yale University, February 2011
- University of Texas at Austin, February 2011
- University of Texas at Dallas, February 2011
- Pennsylvania State University, January 2011

SERVICE

Ad hoc reviewer for: The Accounting Review; Management Science; Contemporary Accounting Research; Journal of Management Accounting Research; Journal of Accounting, Auditing and Finance

PH.D. DISSERTATION COMMITTEE MEMBER

Kai Du (Accounting; placed at The Pennsylvania State University)

PROFESSIONAL EXPERIENCE

2003 - 2004 **Bargal Analytical Instruments and Software Ltd.**
CFO and COO

1994 - 2000 **KPMG Israel**
1999 - 2000: Manager of the Transaction Services Division
1994 - 1998: Assurance services (as a manager from 1997)

PROFESSIONAL CERTIFICATION

Certified Public Accountant (Israel)