

CURRICULUM VITAE

Dr. Elinor Amit
Senior Lecturer (tenure track)
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EDUCATION

- 2009** **PhD (Psychology), Tel-Aviv University, Israel.** (Advisors: Daniel Algom, Tel-Aviv University; and Yaacov Trope, New York University).
Thesis title: Distance-dependent processing of pictures and words
- 2004** **M.A. (Psychology), Tel-Aviv University, Israel.** (Advisor: Nira Liberman)
- 2000** **B.A. (Psychology and Communication), Haifa University, Israel.**

EMPLOYMENT

- 2019 - current** **Senior Lecturer (tenure track), Coller School of Management, Tel Aviv University**
- 2015 - current** **Research Scientist (Non tenure track), Cognitive, Linguistic & Psychological Sciences, Brown University.**
- 2015 - 2018** **Lecturer, Cognitive, Linguistic & Psychological Sciences, Brown University.**
- 2015-2016** **Lecturer, Harvard Medical School, Harvard University.**
- 2015-2016** **Consultant, Massachusetts General Hospital, The Psychiatry Department.**
- 2014-2015** **Residential Fellow, Edmond J. Safra Center for Ethics, Harvard University.**
- 2012-2014** **College Fellow, Department of Psychology, Harvard University.**
- 2010-2012** **Postdoctoral Fellow, Department of Psychology, Harvard University.**
- 2008-2010** **Postdoctoral Fellow, Department of Psychology, New York University.**

GRANTS and FELLOWSHIPS

2019: Keren Idud, Tel Aviv University: Moral Outsourcing
2019: Edmond J. Safra Center for Ethics (Tel Aviv University): Markets, Ethics, and the Law
2019: Henry Crown Institute of Business Research: the medium of power
2018: Brown University UTRA grant fellowship (with undergraduate student Eugy Han)
2016: Templeton Science of Prospection Award: supplementary grant
2014: Templeton Science of Prospection Award: (with Evelina Fedorenko)
2014: Edmond J. Safra Center for Ethics (Harvard University): Residential Fellow
2013: Edmond J. Safra Center for Ethics (Harvard University): Non-Residential Fellow
2012: Edmond J. Safra Center for Ethics (Harvard University): Network Fellow
2010: New York University Research Challenge Fund (URCF) (with Yaacov Trope)

CONSULTING

State of Rhode Island – Office of Innovation

Academic affiliate to Ideas42

PUBLICATIONS

Published

(* denotes equal contribution)

Torrez, B., Wakslak, C., & **Amit**, E. (2019). Dynamic Distance: How Motivated Psychological Distance Influences the Use of Visual and Verbal Means of Communication. *Journal of Experimental Social Psychology*, 85.

***Amit**, E., *Rim, S. Halbeisen, G., Cohen Priva, U., Stephan, E., & Trope, Y. (2019). Distance-dependent memory for pictures and words. *Journal of Memory and Language*, 105, 119-130.

Lee, J. J., Ong, M., Parmar, B., & **Amit**, E. (2019). Lay Theories of Effortful Honesty: Does the Honesty-Effort Association Justify Making a Dishonest Decision? *Journal of Applied Psychology*.

Amit, E., Hoeflin, C., Hamzah, N., & Fedorenko, E. (2017). An asymmetrical relationship between verbal and visual thinking: Converging evidence from behavior and fMRI. *NeuroImage*, 152, 619-627.

***Amit**, E., *Koralnik, J., Posten, A.C., Muethel, M., Lessig, L. (2017). Institutional corruption revisited: exploring open questions within the institutional corruption literature. *Southern California Interdisciplinary Law Journal*.

Miller, J. E., **Amit**, E., & Posten, A. C. (2016). Behavioral economics. In *Encyclopedia of Global Bioethics* (pp. 1-6). Springer International Publishing.

Soderberg, C. K., Callahan, S. P., Kochersberger, A. O., **Amit**, E., & Ledgerwood, A. (2015). The effects of psychological distance on abstraction: Two meta-analyses. *Psychological Bulletin*, 1-24

Carnevale, J. J., Fujita, K., Han, H. A., & **Amit**, E. (2015). Immersion versus transcendence: How pictures and words impact evaluative associations assessed by the Implicit Association Test. *Social Psychological and Personality Science*, 6(1), 92-100.

Rim*, S., **Amit***, E., Fujita, K., Trope, Y., Halbeisen, G., & Algom, D. (2015). How words transcend and pictures immerse: On the association between medium and level of construal. *Social Psychological and Personality Science*, 6(2), 123-130.

Amit, E., Gottlieb, S., Greene, J.D., (2014). Visual vs. verbal thinking and dual-process moral cognition, in *Dual-process Theories of the Social Mind*, J. Sherman, B. Gawronski, Y. Trope, Eds. Guilford Press.

Amit, E., Wakslak, C., & Trope, Y. (2013). How do we communicate with other people? The effect of psychological distance on preference for pictorial and verbal means of communication. *Personality and Social Psychology Bulletin*, 39(1), 43-56.

Amit, E., Mehoudar, E., Trope, Y., & Yovel, G. (2012). Do object-category selective regions in the ventral visual stream represent distance information? *Brain and Cognition*, 80, 201-213

Amit, E., & Greene, J. D. (2012). You see, the ends don't justify the means: Visual imagery and moral judgment. *Psychological Science*, 23(8), 861-868.

Amit, E., Algom, D., & Trope, Y. (2009). Distance dependent processing of pictures and words. *Journal of Experimental Psychology: General*, 138(3), 400-415.

Amit, E., Algom, D., Trope, Y., & Liberman, N. (2009). "Thou shalt not make unto thee any graven image": The distance dependence representation. *The Handbook of Imagination and Mental Simulation*. Eds: K. Markman., B. Klein., & J. Suhr. p. 53-68.

In preparation

Amit, E., Sloman, S., Cohen Priva, U., & Posten, A.C. Outsourcing moral judgment.

Amit, E., Gottlieb S., Cohen Priva, U. & Sharot, T. Two-process model of emotions.

Siff, E., **Amit, E.**, & Danziger, S. How do we communicate power? Implications from the functional theory of mental representation.

Amit, E., & Danziger, S. Incidental power communication.

Amit, E., & Shum, M. (In prep). How cognitive style of thought affects financial decision-making?

Amit, E., Dillon, Kyle, Rand, D., & Greene, J. (In prep). How confidence is related to type of moral decision?

SELECTED INVITED TALKS

Behavioral Economics (forthcoming; 2020)

Marketing in Israel (forthcoming; 2019)

Brown University, Human Cognition Seminar (2019)

Safra Center of Ethics, Tel Aviv University (forthcoming, 2019)

Disruptive Neuroscience Technologies, Rhode Island-Israel Collaborative (2019)

High Cognition Seminar, Brown University (2019)

New York University, Department of Psychology, abstraction seminar (2019)

Brown University, Department of Cognitive, Linguistic, and Psychological Sciences (2019)

Harvard University, Department of Psychology, Morality Seminar (2019)

Harvard University, Department of Psychology, Memory Seminar (2019)

Ideas42 (Behavioral Insight Team), New York, NY (2018)

Greene-Cushman Lab Meeting, Harvard University, Psychology Department (2018)

University College of London (UCL), Affective Brain Lab Talk Series (2018)

Illinois State University, Department of Economics (2018)

College of Europe, European Legal Studies, Bruges, Belgium (2018)

Ideas42 (Behavioral Insight Team), New York, NY (2017)

Tel Aviv University, Israel, Coller School of Management (2017)

Bar Illan University, Israel: Social Psychology Brown Bag (2017)

The Open University, Israel: Social Psychology Brown Bag (2017)

The Hebrew University, Israel: Psychology Departmental Colloquium (2017)

Society for Neuroscience (SFN), Washington DC (2017)

New York University, the Medical School, Department of Population Health (2017)

Harvard University. Department of Psychology [Caramazza lab meeting]. (2017).

The Hebrew University, Israel Department of Psychology, Aviezer lab meeting (2016).

Tel Aviv University, The Social Psychology Colloquium (2016).

Tel Aviv University, Sorasky Center for Neuroscience, Hendler lab meeting (2016).

Brown University, Department of Cognitive, Linguistic, & Psychological Sciences, Cognitive Seminar (2013).

Society for Personality and Social Psychology Annual Meeting: Mental simulation preconference (2015).

Society for Philosophy and Psychology (SPP), Brown University, (2013)

Society for Personality and Social Psychology (SPSP), New Orleans, (2013)

Harvard University, Department of Psychology (2012): Cognitive Brain Behavior departmental seminar.

Boston College, Department of Psychology (2012) [Young - Kensinger joint lab meeting].

Brown University, Department of Cognitive, Linguistic, & Psychological Sciences (2012) [Cushman - Sloman joint lab meeting].

Duck Conference on Social Cognition, North Carolina (2012)

Society for Personality and Social Psychology (SPSP), San Diego (2012), CLT pre-conference.

Society for Philosophy and Psychology (SPP), Bolder, Colorado. (2012).

Society for Philosophy and Psychology (SPP), Montreal, Canada (2011).

Harvard University, The Kennedy School (2011), Judgment and decision-making workshop for public policy students.

Harvard University, Department of Psychology (2011) Concepts seminar.

Law, Institution and Human Behavior, Squaw Valley Conference (2011).

Harvard University, Department of Psychology (2010) [Mitchell lab meeting].

Harvard University, Department of Psychology (2009) [Greene lab meeting].

MIT, Department of Neuroscience (2009) [Kanwisher lab meeting].

Albert Einstein College of Medicine at Yeshiva University, New York (2008) [Sussman lab meeting, Department of neuroscience].

SELECTED PRESENTATIONS

Society for Personality and Social Psychology Annual Meeting, San Antonio, TX (2011).

Society for Personality and Social Psychology Annual Meeting, Las Vegas, Nevada (2010).

Cognitive Neuroscience Society, San-Francisco, California (2009).

Vision Science Society 8th annual meeting, Florida (2008).

Social and Affective Neuroscience conference, Boston (2008).

SERVICE AND AD-HOC REVIEWING

Editorial Board: Imagination, Cognition, and Personality Journal (ICP)

Journal of Personality and Social Psychology

Cognition

Cognitive Science Conference

Journal of Experimental Psychology: Learning, Memory, and Cognition

Emotion

Journal of Economic Psychology

Social Neuroscience

SPP conference

Journal of Experimental Social Psychology

Neuroimage

Social Psychological and Personality Science

Psychological Science

ISF (Israeli Science Foundation)

TEACHING EXPERIENCE

2019 **Lecturer, Collier School of Management, Tel Aviv University**

- Introduction to Marketing: Course Instructor

2015- **Lecturer, Cognitive, Linguistic & Psychological Sciences, Brown University**

- Thinking about the social world: Course Instructor
- Nudge: Course Instructor
- Introduction to Human Cognition

2012- **Lecturer, The Psychology Department, Harvard University**

- Psychology live (seminar): Course Instructor
- Styles of thought (seminar): Course Instructor
- Intergroup relations (lecture course): Course Instructor
- Senior Seminar (seminar): Course Instructor

2012-2014 **Advisor, Honors Program, The Psychology Department, Harvard**

University.

- Advised 2 students in developing and writing their honors theses in experimental psychology.

2009-2010 Teaching Assistant, The Psychology Department, New York University

- Honors Thesis seminar

2004-2008 Lecturer, Health Professions School, Tel-Aviv University, Israel.

- Introduction to Psychology: Course Instructor

Lecturer, The Psychology Department, The Open University, Israel.

- Research Methods: Course Instructor

Advisor, Honors Program, The Psychology Department, The Open University, Israel.

- Advised 17 students in developing and writing their honors theses in experimental psychology.

2000-2008 Teaching Assistant, The Psychology Department, Tel-Aviv University.

- Introduction to Psychology
- Social Psychology

2000-2008 Teaching Assistant, MBA program, Tel-Aviv University.

- Research Methods (MBA program)
- Statistical Analysis (MBA program)

2000-2008 Teaching Assistant, College of Management, Tel Aviv, Israel.

- Statistical Analysis (MBA program)